

## Message Text

UNCLASSIFIED

PAGE 01 OSLO 02698 080827Z  
ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W  
-----080829Z 111177 /10  
R 080739Z JUN 77  
FM AMEMBASSY OSLO  
TO SECSTATE WASHDC 3871  
INFO USDOC WASHDC

UNCLAS OSLO 2698

USDOC FOR SIPS AND MEPD

E.O. 11652: N/A  
TAGS: BEXP, PFOR, NO, SV  
SUBJECT: PRODUCT OPPORTUNITY - SATELLITE COMMUNICATION EQUIPMENT

REF: (A) 76 A-168, (B) STATE 113657

1. PROPOSED SATELLITE COMMUNICATION LINK BETWEEN NORWAY'S MAINLAND AND SVALBARD STILL PENDING: BUDGET AUTHORIZATION (NORW. KRONER 25 MILLION) APPROVED BY THE NORWEGIAN DEPARTMENT OF FINANCE, AWAITING FINAL APPROVAL WHEN PARLIAMENT PASSES 1978 BUDGET IN AUTUMN.

2. THE INSTALLATION AT AVALBARD WILL MOST LIKELY BE AN INTELSAT STANDARD B EARTH STATION. BIDS FOR PROJECT ARE EXPECTED TO BE ISSUED EARLY 1978 BY THE NORWEGIAN TELECOMMUNICATION ADMINISTRATION, RADIOSEKSJONEN, UNIVERSITETSGATEN 2, OSLO 1.

3. RECENT CONSTRUCTION OF FOUR SMALL EARTH STATIONS FOR SATELLITE COMMUNICATION WITH THE OIL PLATFORM IN THE NORTH SEA, CONTRACTED TO JAPANESE FIRM: S. ITOH & CO, REPRESENTING MITSUBISHI AND FUJITSU. THIS FIRM HAS AN OPTION CONTRACT ON THE SVALBARD PROJECT. HOWEVER, TWO NORWEGIAN COMPANIES: NERA A/S AND ELEKTRISK BUREAU A/S  
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ARE MENTIONED AS DOMESTIC COMPETITORS TOGETHER WITH OTHER FOREIGN COMPANIES RESPONDING TO BID REQUESTS.

4. EMBASSY WILL KEEP DOC INFORMED ON FUTURE DEVELOPMENT REGARDING THIS PROJECT.  
ANDERS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ELECTRONIC EQUIPMENT, PROPOSALS (BID), CONTRACTS, SATELLITES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 08-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
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**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Litigation History:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Reference:** 77 STATE 113657  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
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**Review Date:** 08-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
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**SAS ID:** 2229913  
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**Subject:** PRODUCT OPPORTUNITY - SATELLITE COMMUNICATION EQUIPMENT  
**TAGS:** BEXP, PFOR, NO, SV  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009